



Frequently Asked Questions

Commission

How much does it cost to join?

It's free. There is no cost to become a Harrison Beaumont Affiliate. We provide the administration and marketing collateral; online banners or buttons, leaflets, posters, whatever you think may help.

How much will I get paid?

For each policy sold, the Affiliate will be entitled to commission as a proportion of the written premium (excluding Insurance Premium Tax, any fees, policy administration charges and instalment interest).

How often will I get paid?

All payments will be received by the Affiliate by the 10th day of the month for policies taken out in the previous calendar month (i.e. payments for policies sold in August will be received by the 10th September).

In the event of a cancellation the Affiliate shall refund HBIS the same proportion of its commission. HBIS may set off any such refunds against commission payments due to the Affiliate.

How are the payments made?

All commission payments are made by cheque.

Do I need to generate a minimum amount of commission each month?

You need to generate a minimum commission of £25 before a payment is made. If the minimum of £25 is not achieved the amount will be rolled over to the following month until the commission reaches £25.

Tracking

How are sales tracked?

- We would supply you with a Banner, Button or Product Text which would need to be placed within the confines of your site. A URL will be sent that will contain your unique tag. Every time a customer clicks on the link and is referred to our site, our system will record that tag and locate the origin of the referral back to your site.
- We recognise that there are still a large number of people who like to purchase their Insurance over the phone. As such you will also earn commission on those policies sold via a member of our friendly and efficient Contact Centre.
- Whenever your customer calls HBIS, our dedicated call centre will record your unique referrer code, supplied by the customer from the leaflet they have picked up.

What Tracking Information will I receive?

- Upon receipt of your application form you will be assigned a unique referrer code for us to be able to track sales. You will then receive a detailed statement each month advising you of each individual policy taken out, the gross premium and commission earned. If you require any additional reporting your affiliate manager will be able to advise.

What HBIS products are available through the affiliate programme?

- Single and Multi-trip Travel
- Activity Travel
- Activity Equipment
- Personal Accident
- Student and Young Professionals Belongings
- Fitness Instructor and Personal Trainer Combined Liability

Regulation

Do I need to be FSA (Financial Services Authority) regulated to become an Affiliate?

No. All we ask of our Affiliates is to introduce customers to HBIS, by way of providing the customer with HBIS contact details or by way of a direct link on the affiliates website. The affiliate may not offer any advice or recommendation in respect of suitability of the product.

What next?

How do I sign up?

Enter your details onto the application form and return to us as instructed on the form. Upon receipt we will contact you to discuss your requirements and provide you with all the creative you need.